

## **Business Incubation Program**



UNIVERSITY OF CENTRAL FLORIDA

## SBIR/STTR PROPOSAL WORKSHOP

LEARN HOW TO PREPARE A
WINNING PROPOSAL FOR YOUR BUSINESS

Presented By:

Jim Greenwood

Greenwood consulting

During the first part of the day, the workshop will cover the basics of SBIR/STTR, as well as a simple but effective 4 step process for developing a competitive Phase I proposal for submission to any agency. Later in the afternoon, we'll segue into the mysterious world of Government accounting and the Phase I cost proposal. Not only will you hear terms like allowability, indirect cost, F&A, and fee, but you will understand what they mean and why they are so important to NOT LOSING MONEY on your SBIR/STTR project.

OCTOBER 10, 2018 8:00AM - 5:00PM

UCF BUSINESS INCUBATION PROGRAM CENTRAL FLORIDA RESEARCH PARK 3259 PROGRESS DRIVE ORLANDO, FL 32826 ROOM 127A&B

## COST

EARLY BIRD: \$95 (BY SEPT. 20)
REGULAR: \$120 (AFTER SEPT.20)

**REGISTER HERE** 

More information at: www.bit.ly/SBIROrlando2018
Registration fees include materials covered, breakfast and lunch.

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